



SMSF ADVISERS NETWORK PTY LTD

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FINANCIAL SERVICES GUIDE ADVISER PROFILE & FEE SCHEDULE

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FSG Part 2 of 2

Who Are We?

Business Name: John Roberts & Associates
Address: Suite 5, 35-37 Drysdale Rd
Warrandyte, VIC 3113
Postal Address: PO Box 166
Warrandyte, VIC 3113
Phone Number: (03) 9844 2661
Fax Number: (03) 9844 2967
Email: info@johnroberts.com.au

John Roberts & Associates provides a range of accounting, taxation, audit, SMSF and financial advisory services specialising in small to medium business clients and self-managed superannuation funds. All staff live and work in the region and we are proud to offer our services to our local community.

Please be aware that John Roberts & Associates is a business that may be associated with the provision of our advice to you. As a result of this association, the below listed Authorised Representatives may benefit from the payment of fees to John Roberts & Associates in addition to the fees charged for advice provided under SMSF Advisers Network Pty Ltd. Confirmation and details of the fees involved where this arrangement is applicable, is included in your Statement of Advice.

Details of Authorised Representatives of the SMSF Advisers Network Pty Ltd who can provide you with financial advice within our office are as follows:

John Roberts CPA FNTAA Registered Superfund Auditor

Advisor

Authorised Representative No:001246895

Email: info@johnroberts.com.au

John has been involved in the financial services industry for far over 20 years. He is a CPA and has held a public practice certificate with CPA Australia for over 20 years. He is also a registered Tax Agent and a Registered Superannuation Auditor. Having completed studies in superannuation and Self-Managed Superannuation to meet the ASIC criteria to provide personal advice, John looks forward to continuing to provide his clients with advice regarding their superannuation needs.

John Roberts is remunerated by means of salary.

Lisa Cuttriss CPA

Advisor

Authorised Representative No:001246896

Email: lisa@johnroberts.com.au

Lisa has been involved in the financial services industry for 10 years. After graduating from Swinburne University of Technology with a postgraduate Master of Accounting degree, she qualified as a CPA. Having completed studies in superannuation to meet the ASIC criteria to provide personal advice, Lisa is able to assist her clients with advice relating to their superannuation. She looks forward to working with her clients to assist them in discovering what is important to them and to help reach their short, medium and long term superannuation goals.

Lisa Cuttriss is remunerated by means of salary.

Your Adviser, as detailed above can provide strategic advice in the following areas:

- Basic Deposit Products; and
- Superannuation (including Self-Managed Superannuation Funds).

How we charge

Fees are charged according to the work undertaken by your adviser and may be charged on an hourly basis or as a flat fee, or as a combination of both. A fee may be charged for the initial work in developing and implementing a strategy, as well as for ongoing monitoring and reviews.

Hourly Rates

A typical rate for fee for service arrangements is between \$250.00 and \$350.00 per hour plus GST.

Advice Preparation Fee

This is a once off fee charged for the preparation of the advice provided. Professional Advice Fees depend upon the type of advice required and can typically range from \$600.00 to \$1,500.00 plus GST. The cost will be determined by the advice requirements. This fee is applicable even if you decide not to proceed with the advice provided

Implementation Fees

To implement our advice, we may charge a fee. This fee is typically between \$300.00 to \$1,100.00 plus GST depending on the advice strategies and time involved.

Ongoing Advice Fees

We offer an ongoing review service to ensure you are on track to achieving your goals and objectives as well as addressing any issues that may arise. The cost of this service will vary depending on your level of service required or selected. This fee can range between \$1,200.00 and \$3,500.00 plus GST per annum

Details of all fees will be clearly outlined in the Statement of Advice.

All fees are paid directly to SMSF Advisers Network who then pays the income to the Authorised Representative on a bi-monthly basis.

Referral Fees

SMSF Advisers Network Pty Ltd and its Authorised Representatives may work closely with many professional people and organisations such as solicitors to assist in providing you with advice.

Where we receive referrals from these sources, there may be a referral fee paid or received. Referral fees are not a separate charge to you. Referral fees will be disclosed to you at the time of referral and/or will be detailed in your Statement of Advice

We currently do not have any referrals in place.