

Adviser Profile

Darren La-Spina



This adviser profile forms an essential part of the Financial Service Guide (FSG). The FSG is not complete without it.

| | |
|--|-----------|
| Authorised Representative Number: | 1003837 |
| Corporate Authorised Representative Number: | 471905 |
| Adviser profile issue date: | 20/3/2020 |
| Version: | 5.1 |

Darren La-Spina is an Authorised Representative of RI Advice Group Pty Ltd (RI Advice Group) ABN 23 001 774 125, AFSL 238429. Darren La-Spina is employed by Abacus Wealth Solutions which is a Corporate Authorised Representative of RI Advice Group.

The financial advice and other services you receive will be provided to you by Darren La-Spina, or one of my colleagues, who is also an Authorised Representative of RI Advice Group.

Qualifications and experience

Darren takes a holistic approach when providing financial advice to his clients and is a firm believer that through detailed planning and regular reviews, financial advice will serve to alleviate financial pressure in times of need. Darren provides personalised financial advice, working closely with clients to establish financial pathways to meet their short and long-term financial objectives, he also holds a passion for creating retirement strategies for his clients to help them achieve their financial freedom and financial goals in retirement. His areas of expertise include financial planning, personal insurance, superannuation, retirement planning and income streams and wealth creation

Services offered

I am authorised to provide advice in the following areas:

- Superannuation
- Retirement planning
- Investments, including savings plans
- Personal insurance
- Budget and cash flow planning
- Debt management
- Centrelink / DVA
- Aged care
- Ownership and structures (e.g. discretionary and family trusts)
- Portfolio review
- Estate planning
- Ongoing advisory services
- Referrals to specialists (eg accountants, solicitors)

Products offered

I am authorised to deal in the following products:

- Deposit and payment products
- Derivatives
- Life investment or life risk products
- Interests in managed investment schemes, including investor directed portfolio services (IDPS)
- Retirement savings accounts
- Securities
- Superannuation

How I am paid

As the licensee, RI Advice Group collects all advice fees and commissions. RI Advice Group then pays the fees and commissions to my Practice as detailed in the Guide under 'How We are Paid'. My Practice pays me out of the fees and commissions it receives from RI Advice Group, by one or more of the methods outlined below.

- **Salary** – I may be paid a salary based on my experience and capability.
- **Bonus** – I may be eligible to receive a bonus, based on a combination of revenue and certain non-financial measures (such as the quality of my service).

At the time of providing advice, we will disclose the amounts that RI Advice Group, the Practice and I receive (if any) as a result of that advice.

Client fee and payment options

Before providing advice, we will agree the fees and payment options with you. The fee you pay will depend on the complexity of your circumstances and the services you require.

Our fees are charged as fee for service.

Fee for service: Fee for service is based on the service we provide. This fee can be determined by:

- An hourly rate.
- A fixed dollar amount.
- A percentage of funds invested (excluding borrowed funds).
- A combination of these methods.

We can invoice you directly for our fee for service. Alternatively, some products allow an adviser service fee to be deducted from the investment balance.

Commissions: I do not receive commissions.

Additional privacy disclosure – our business partners

In order to keep our costs competitive, our practice uses specialist business support resources that are located in the following country/countries: Sri Lanka

The organisation/s we have contracted to support our business have confirmed to us they will adhere to the Australian Privacy Principles when dealing with your personal information. They will not contact you or share your information with any other party unless they have your express approval.

My contact details

| | |
|---------|--|
| Address | Suite 1, 43-45 Memorial Ave Liverpool NSW 2170 Australia |
| Phone | 02 9734 6111 |